# Chapter 10: Aggregate Demand I 

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(1) Look closely at the AD and the variables that shift it.
(2) Explore the tools policymakers can use to affect the AD (monetary and fiscal policies).
(3) Develop IS-LM model-determines the national income for a given price level.

## The Goods Market and the IS Curve

IS curve shows the relationship between the real interest rate and the level of real income.

Start with the Keynesian cross.
We will distinguish between:

- Actual expenditure-the $\$$ amount households, firms, and government spent on goods and services ( $=G D P$ ).
- Planned expenditure-the $\$$ amount households, firms, and the government would want to spend on goods and services.

Actual expenditure can be different from planned expenditure if there are unplanned changes in inventories.

## The Keynesian Cross

Let $E$ be planned expenditure. Then,

$$
\begin{aligned}
E & =C+I+G \\
& =C(Y-T)+I+G \\
& =C(Y-\bar{T})+\bar{I}+\bar{G}
\end{aligned}
$$

Planned expenditure, $E$, is a function of disposable real income. The slope of the function is the MPC-the change in planned expenditure due to a $\$ 1$ change in disposable income.


## Equilibrium of Planned and Actual <br> Expenditure

(1) In equilibrium, actual expenditure, $Y$, is equal to planned expenditure, $E$.
(2) All points on the 45 degree line qualify for an equilibrium. (I.e., all points on the curve $Y=E$.)

- If $Y$ is such that $Y>E$, actual production is higher than planned spending by households and the government, and so (unplanned) inventories $\uparrow \Rightarrow$ Firms lay off workers and cut production $\Rightarrow$ Lower real income and output $Y$.
- If $Y$ is such that $Y<E$, actual production is lower than planned spending by households and the government, and so inventories $\downarrow \Rightarrow$ Firms hire workers and increase production $\Rightarrow$ Higher real income and output $Y$.




## Fiscal Policy and the Multiplier: $\Delta G$

$Y=C(Y-T)+G+I=E$.
When $G$ changes, output changes by more than the change in $G$ $(=\Delta G)$.

$$
\begin{aligned}
\Delta Y & =\Delta G \\
& +M P C \times \Delta G \\
& +M P C^{2} \times \Delta G \\
& +M P C^{3} \times \Delta G \\
& +M P C^{4} \times \Delta G \ldots \\
& =\left(1+M P C+M P C^{2}+M P C^{3}+M P C^{4}+\ldots\right) \times \Delta G \\
& =\frac{1}{1-M P C} \times \Delta G
\end{aligned}
$$

Example: if $M P C=0.5, \Delta Y=\frac{1}{1-0.5} \times \Delta G=2 \times \Delta G$.
Calculus: $\Delta Y=M P C \times \Delta Y+\Delta G+\Delta I=M P C \times \Delta Y+\Delta G$. Thus, $(1-M P C) \times \Delta Y=\Delta G$, and $\Delta Y=\frac{1}{1-M P C} \times \Delta G$.


## Fiscal Policy and the Multiplier: Changes in

 $T$When $T$ changes, and $G, I$ don't change...

$$
\begin{aligned}
Y & =C(Y-T)+I+G \\
\Delta Y & =M P C \times \Delta Y-M P C \times \Delta T+\Delta I+\Delta G \\
(1-M P C) \times \Delta Y & =-M P C \times \Delta T+0+0 \\
\Delta Y & =-\frac{M P C}{1-M P C} \times \Delta T
\end{aligned}
$$

Example: if $M P C=0.2, \Delta Y=-\frac{0.2}{1-0.2} \times \Delta T=-0.4 \times \Delta T$.


## IS Curve

Need to do better than the Keynesian cross by relaxing the assumption that planned $I$ is fixed.

$$
I=I(r)
$$

Combine the investment function and the Keynesian cross-obtain the $I S$ curve.

- $r \uparrow \Longrightarrow I \downarrow \Longrightarrow E$ shifts down $\Longrightarrow Y \downarrow$.
- IS curve shows combinations of $Y$ and $r$ that prevail in the economy, and thus higher $r$ is associated with lower $Y$.
- IS curve shows, for any given $r$, the level of $Y$ that brings the goods market into the equilibrium.
(b) The Keynesian Cross

(a) The Investment Function


- IS is drawn for given levels of $G$, and $T$. Thus, changes in $G$ or $T$ lead to shifts in the $I S$ curve.
- E.g., for a given interest rate, if $G$ changes by $\Delta G Y$ changes by $\frac{1}{1-M P C} \times \Delta G$.
(a) The Keynesian Cross

(b) The IS Curve



## IS Curve: Perspective from the Market for LOANABLE FUNDS

$$
\begin{aligned}
Y-C(Y-T)-G & =I(r) \\
S(Y, T, G) & =I(r)
\end{aligned}
$$

- National savings curve is drawn for a given level of $Y, G$, and $T$. Thus, it shifts whenever $Y, G$, or $T$ change.
- A higher level of $Y$ shifts $S$ curve to the right, and leads to a lower $r$. This will be reflected in a downward sloping $I S$ curve.
(a) The Market for Loanable Funds

(b) The IS Curve



## IS Curve: Summary

- IS curve shows combinations of $r$ and $Y$, consistent with equilibrium in the goods market.
- IS curve is drawn for a given level of $G$ and $T$.
- Changes in $G$ or $T$ that increase the demand for goods and services shift the $I S$ curve to the right.
- Changes in $G$ or $T$ that reduce the demand for goods and services shift the $I S$ curve to the left.


## The Money Market and the LM Curve

Keynes' theory of liquidity preference: interest rate adjusts to balance the supply and demand for money.

$$
(M / P)^{d}=L(r, Y)
$$

When the money market is in equilibrium, $M / P=(M / P)^{d}=L(r, Y)$.
Have you noticed any changes in the function for liquidity demand?


- The money market is the interaction between the supply of real money balances, $M / P$, and the demand for real money balances, $(M / P)^{d}$. Drawn for a given $Y, M$ and $P$, as a function of $r$.
- When $M$ is fixed by the central bank, shifts in $L$ curve will lead to changes in $r$.
- When $Y \uparrow$, the $L$ curve shifts to the right, and $r \uparrow$.
- Thus, a higher level of income is associated with a higher level of real interest rate-the $L M$ curve.



## Monetary Policy and the LM Curve

- For a fixed output, a reduction in $M$ by the central bank lead to the fall in the supply of real money balances, $M / P$, and an increase in the $r$.
- Thus, for any fixed level of $Y$, the real interest rate $r$ is higher, and $L M$ curve shifts to the left.
(a) The Market for Real Money Balances

(b) The LM Curve



## LM Curve: Summary

- Skip pp. 295-296.
- The $L M$ curve shows all combinations of $Y$ and $r$, consistent with equilibrium in the money market.
- The $L M$ curve is drawn for given levels of $P$, and $M$.
- Decreases in $M$ lead to leftward shifts in the $L M$ curve.
- Increases in $M$ lead to rightward shifts in the $L M$ curve.


## The Short-Run Equilibrium

For given levels of $G, T, M$, and $P$, the equilibrium is defined by the levels of $r$ and $Y$, where the goods market and the money market are cleared-at the intersection of $I S$ and $L M$ curves.

$$
\begin{aligned}
& Y=C(Y-T)+G+I(r) \\
& M / P=L(r, Y)
\end{aligned}
$$



