## CHAPTER 10: AGGREGATE DEMAND I

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#### PLAN

- Look closely at the AD and the variables that shift it.
- Explore the tools policymakers can use to affect the AD (monetary and fiscal policies).
- Develop IS-LM model—determines the national income for a given price level.

#### THE GOODS MARKET AND THE IS CURVE

*IS* curve shows the relationship between the real interest rate and the level of real income.

Start with the Keynesian cross.

We will distinguish between:

- Actual expenditure—the \$ amount households, firms, and government spent on goods and services (= GDP).
- Planned expenditure—the \$ amount households, firms, and the government would want to spend on goods and services.

Actual expenditure can be different from planned expenditure if there are unplanned changes in inventories.

#### THE KEYNESIAN CROSS

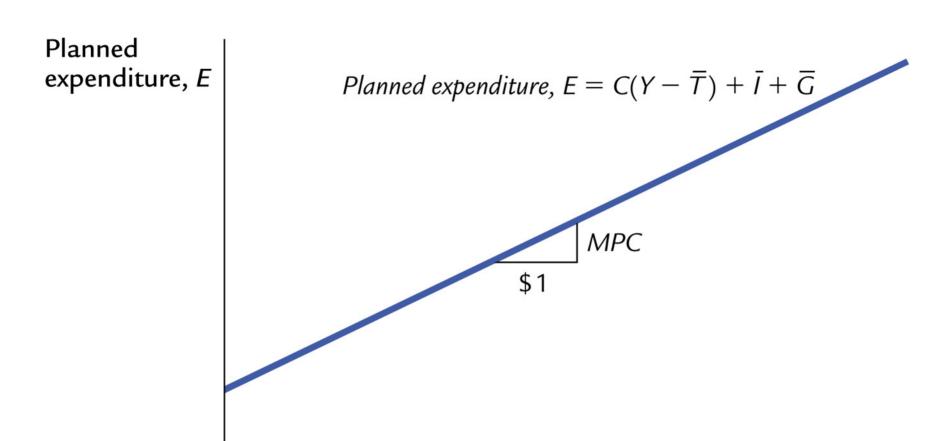
Let E be planned expenditure. Then,

$$E = C + I + G$$

$$= C(Y - T) + I + G$$

$$= C(Y - \overline{T}) + \overline{I} + \overline{G}$$

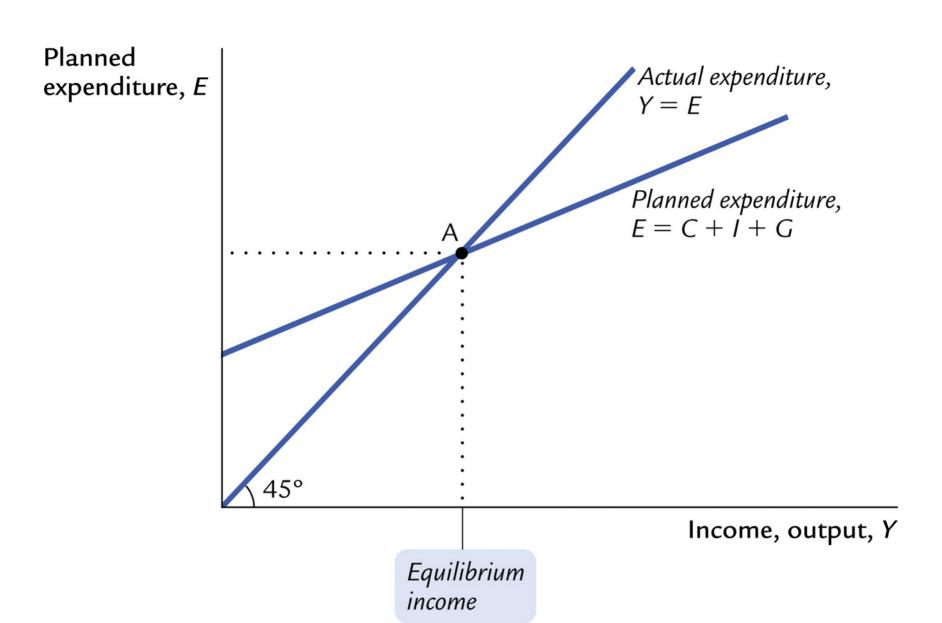
Planned expenditure, E, is a function of disposable real income. The slope of the function is the MPC—the change in planned expenditure due to a \$1 change in disposable income.

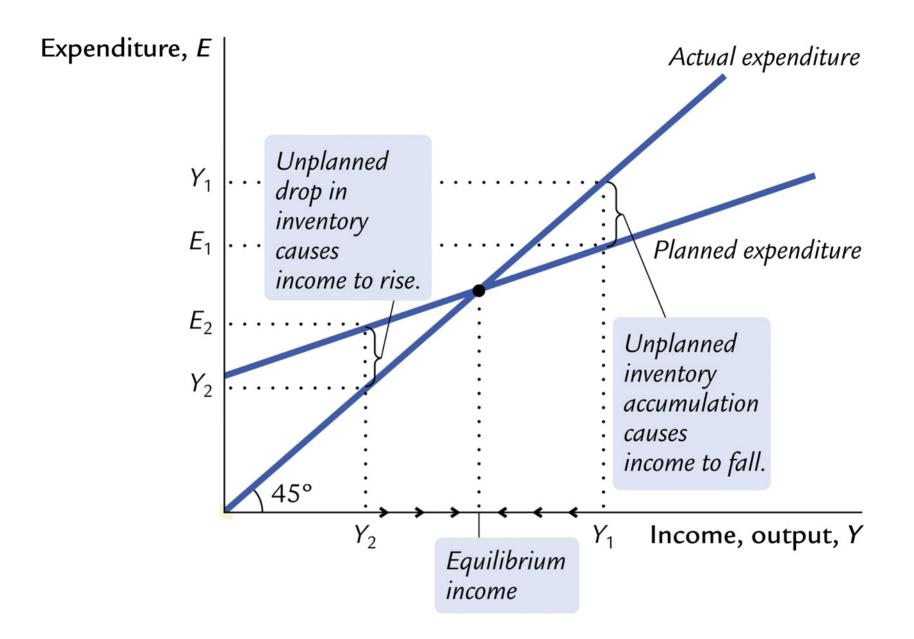


Income, output, Y

## EQUILIBRIUM OF PLANNED AND ACTUAL EXPENDITURE

- $oldsymbol{0}$  In equilibrium, actual expenditure, Y, is equal to planned expenditure, E.
- ② All points on the 45 degree line qualify for an equilibrium. (i.e., all points on the curve Y = E.)
- If Y is such that Y > E, actual production is higher than planned spending by households and the government, and so (unplanned) inventories  $\uparrow \Rightarrow$  Firms lay off workers and cut production  $\Rightarrow$  Lower real income and output Y.
- If Y is such that Y < E, actual production is lower than planned spending by households and the government, and so inventories  $\downarrow \Rightarrow$  Firms hire workers and increase production  $\Rightarrow$  Higher real income and output Y.





## FISCAL POLICY AND THE MULTIPLIER: $\Delta G$

$$Y = C(Y - T) + G + I = E.$$

When G changes, output changes by more than the change in G (=  $\Delta G$ ).

$$\Delta Y = \Delta G$$

$$+ MPC \times \Delta G$$

$$+ MPC^{2} \times \Delta G$$

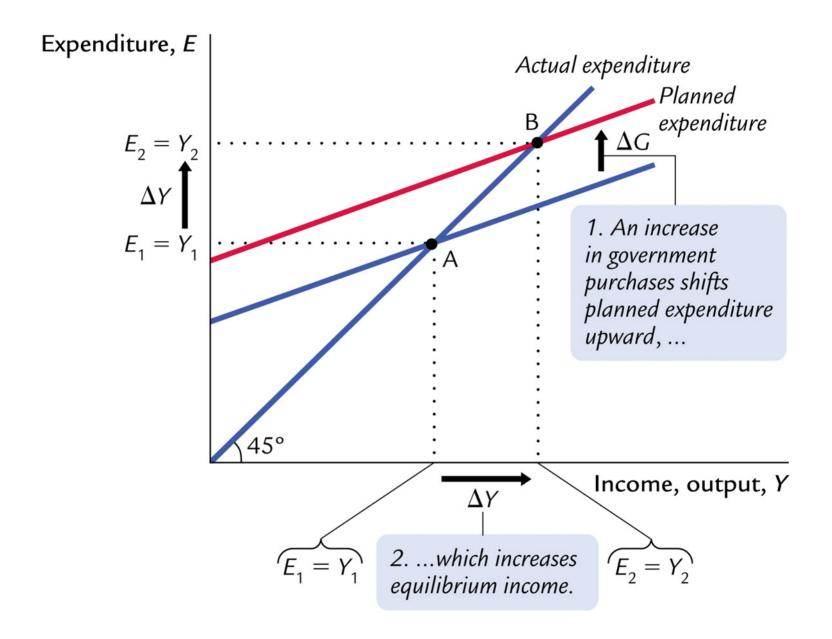
$$+ MPC^{3} \times \Delta G$$

$$+ MPC^{4} \times \Delta G \dots$$

$$= (1 + MPC + MPC^{2} + MPC^{3} + MPC^{4} + \dots) \times \Delta G$$

$$= \frac{1}{1 - MPC} \times \Delta G.$$

Example: if MPC = 0.5,  $\Delta Y = \frac{1}{1 - 0.5} \times \Delta G = 2 \times \Delta G$ . Calculus:  $\Delta Y = MPC \times \Delta Y + \Delta G + \Delta I = MPC \times \Delta Y + \Delta G$ . Thus,  $(1 - MPC) \times \Delta Y = \Delta G$ , and  $\Delta Y = \frac{1}{1 - MPC} \times \Delta G$ .



## FISCAL POLICY AND THE MULTIPLIER: CHANGES IN au

When T changes, and G, I don't change...

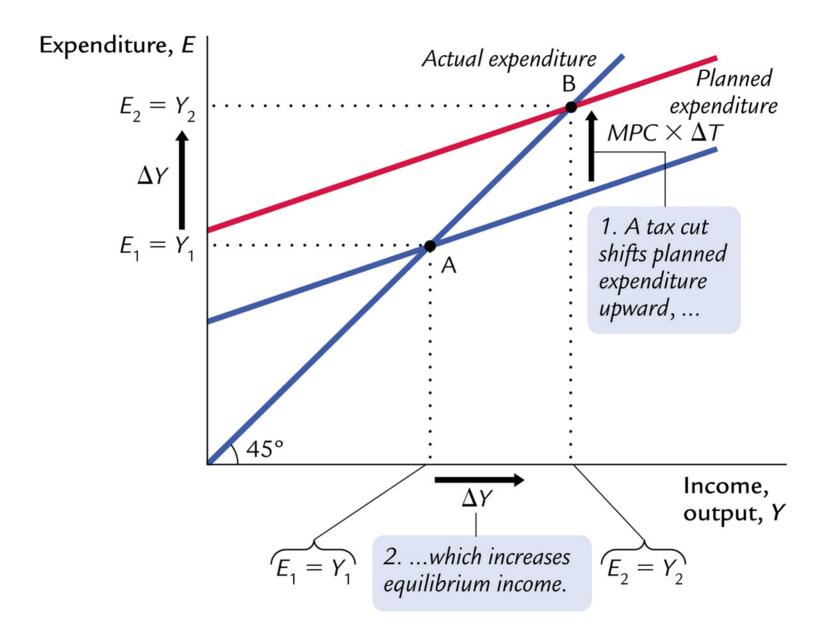
$$Y = C(Y - T) + I + G$$

$$\Delta Y = MPC \times \Delta Y - MPC \times \Delta T + \Delta I + \Delta G$$

$$(1 - MPC) \times \Delta Y = -MPC \times \Delta T + 0 + 0$$

$$\Delta Y = -\frac{MPC}{1 - MPC} \times \Delta T.$$

Example: if MPC = 0.2,  $\Delta Y = -\frac{0.2}{1-0.2} \times \Delta T = -0.4 \times \Delta T$ .



### **IS** Curve

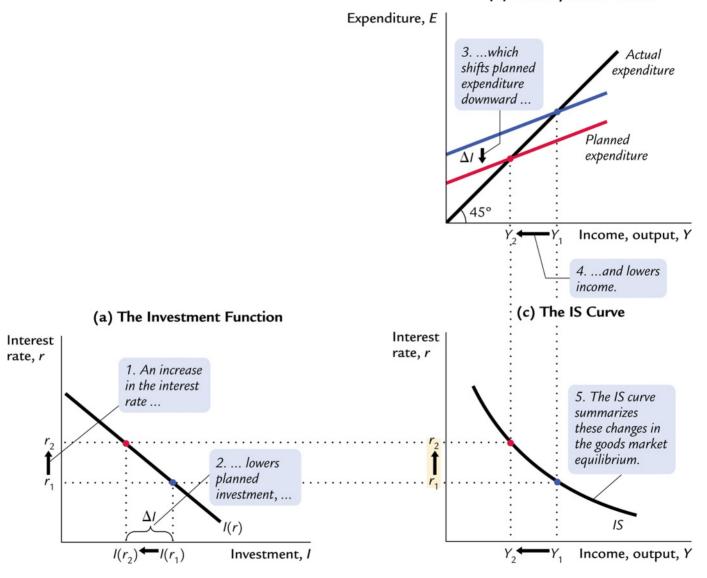
Need to do better than the Keynesian cross by relaxing the assumption that planned *I* is fixed.

$$I = I(r)$$
.

Combine the investment function and the Keynesian cross—obtain the *IS* curve.

- $r \uparrow \Longrightarrow I \downarrow \Longrightarrow E$  shifts down $\Longrightarrow Y \downarrow$ .
- *IS* curve shows combinations of *Y* and *r* that prevail in the economy, and thus higher *r* is associated with lower *Y*.
- IS curve shows, for any given r, the level of Y that brings the goods market into the equilibrium.

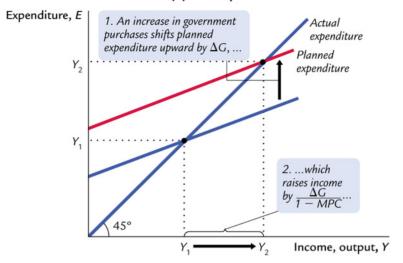
## (b) The Keynesian Cross

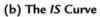


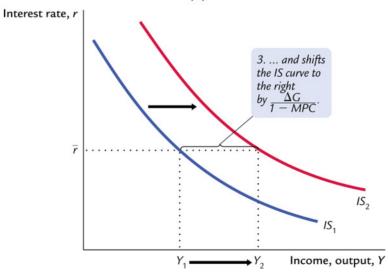
• *IS* is drawn for given levels of *G*, and *T*. Thus, changes in *G* or *T* lead to shifts in the *IS* curve.

• E.g., for a given interest rate, if G changes by  $\Delta G$  Y changes by  $\frac{1}{1-MPC} \times \Delta G$ .

#### (a) The Keynesian Cross





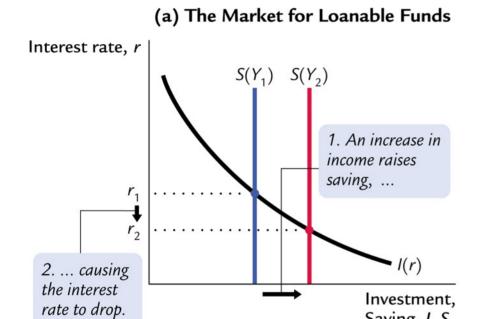


# IS CURVE: PERSPECTIVE FROM THE MARKET FOR LOANABLE FUNDS

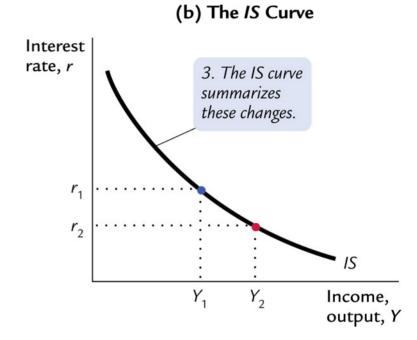
$$Y - C(Y - T) - G = I(r)$$
  
$$S(Y, T, G) = I(r).$$

• National savings curve is drawn for a given level of Y, G, and T. Thus, it shifts whenever Y, G, or T change.

 A higher level of Y shifts S curve to the right, and leads to a lower r. This will be reflected in a downward sloping IS curve.



Saving, I, S



## IS Curve: Summary

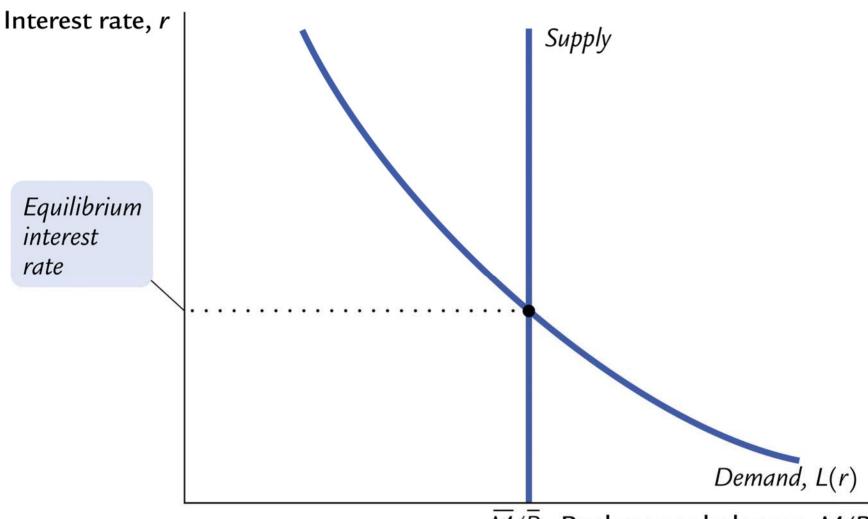
- *IS* curve shows combinations of *r* and *Y*, consistent with equilibrium in the goods market.
- *IS* curve is drawn for a given level of *G* and *T*.
- Changes in G or T that increase the demand for goods and services shift the IS curve to the right.
- Changes in G or T that reduce the demand for goods and services shift the IS curve to the left.

#### THE MONEY MARKET AND THE LM CURVE

Keynes' theory of liquidity preference: interest rate adjusts to balance the supply and demand for money.

$$(M/P)^d = L(r, Y).$$

When the money market is in equilibrium,  $M/P = (M/P)^d = L(r, Y)$ . Have you noticed any changes in the function for liquidity demand?

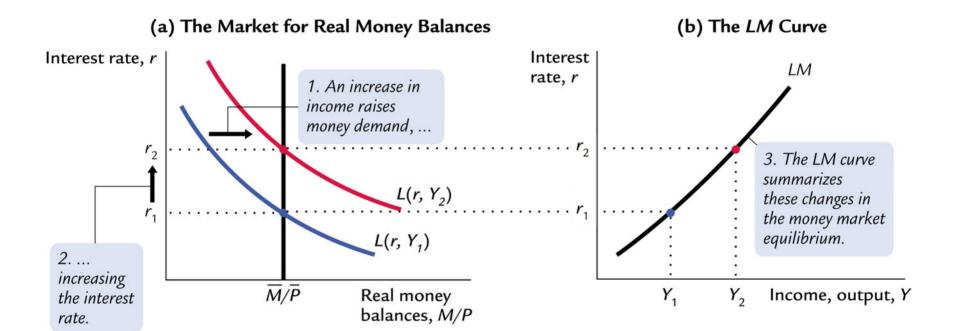


 $\overline{M}/\overline{P}$  Real money balances, M/P

• The money market is the interaction between the supply of real money balances, M/P, and the demand for real money balances,  $(M/P)^d$ . Drawn for a given Y, M and P, as a function of r.

 When M is fixed by the central bank, shifts in L curve will lead to changes in r. • When  $Y \uparrow$ , the *L* curve shifts to the right, and  $r \uparrow$ .

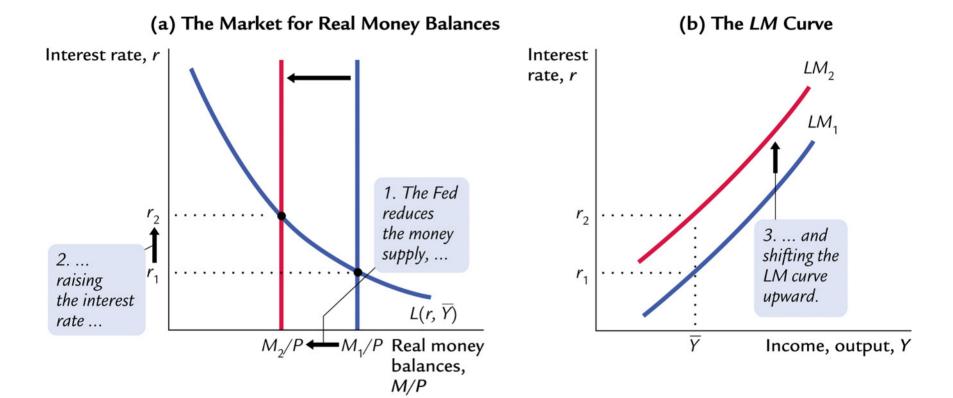
• Thus, a higher level of income is associated with a higher level of real interest rate—the *LM* curve.



#### Monetary Policy and the LM Curve

• For a fixed output, a reduction in M by the central bank lead to the fall in the supply of real money balances, M/P, and an increase in the r.

 Thus, for any fixed level of Y, the real interest rate r is higher, and LM curve shifts to the left.



### LM CURVE: SUMMARY

- Skip pp. 295–296.
- The *LM* curve shows all combinations of *Y* and *r*, consistent with equilibrium in the money market.
- The LM curve is drawn for given levels of P, and M.
- Decreases in M lead to leftward shifts in the LM curve.
- Increases in M lead to rightward shifts in the LM curve.

#### THE SHORT-RUN EQUILIBRIUM

For given levels of G, T, M, and P, the equilibrium is defined by the levels of r and Y, where the goods market and the money market are cleared—at the intersection of IS and LM curves.

$$Y = C(Y - T) + G + I(r)$$
  
$$M/P = L(r, Y)$$

